



Commercial Announcement Introducing New Toll Package UPDATE

Date: 22 January, 2014 **Type:** Update
Subject: Toll Package
Attention: Branches and Reservations Staff
**Reason for
Announcement:** **New Toll Package**

From today the 22 January 2014, guests will have the option to purchase a toll package on pick up which includes:

- Toll Crossings (up to \$50 per package)
 - No Toll Administration Fee
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Cost: \$39 per pack
Available for: Apollo, Cheapa Campa, Hippie Camper and Star RV
Country of Travel: Australia

How it works:

- Guests who purchase the toll package on pick up can make trips on any toll road in Australia up to \$50.00 per package.
- No need to set up a toll pass/toll account.
- All toll notices will still be sent to Traffic Fines as normal, however guests who have purchased the toll package will not be charged the cost of the toll or the administration fee.
- Once tolls total \$50 another toll package will be debited from the credit card on file. Guest will need to sign attached form for authorisation to process additional packages.
- Guests, who do not purchase the toll package, will incur the usual \$75 infringement fee plus applicable toll charges.
- Traffic infringements i.e. speeding, parking fines are not included.

How will this package save our guest money?

- Cost of toll without package \$100
 - Toll company toll plus admin fee \$25
 - Apollo administration fee \$75
- Cost of toll with package \$5

What options are there for guests who are planning to travel on toll roads in Australia?

1. Take the Toll Package at pick-up to cover their tolls (\$39 will cover \$50 of toll fees).
2. Guest can use their own e-tag. If guest is using their own e-tag and the unit doesn't ping then Apollo will be invoiced for the toll and this will be billed back to the client.
3. Guest arranges their own e-pass directly with the toll company.

At pick-up:

- Guest decides to take Toll Package
- Pays \$39 which entitles them to \$50 of toll fees for the length of their rental
- Guest to fill in Toll Package Authorisation Form (this is to be scanned into the contract)

Thanks

Commercial team